

WELCOMETO

## PRODUCT HIRING HOUSE



#### Company Profile /

- What They Do: Inventory management SaaS for pharmacies.
- Size:
  Pre-seed > Seed, 5 people.
- Hiring Need:
  Founding Head of Product to lead the team creating the platform infrastructure, tools & structures.
- Hiring Challenges:
  Critical role needed to support current fundraise & C-Suite.

### Hiring Objectives 7

- A Visionary Product Leader: Place a senior hands-on PM candidate to drive product vision, execution, & team development.
- Accelerated Time-to-Hire: In two months or less.
- End-to-End Recruitment:
  Build a cohesive process that
  fosters candidate engagement.
- Coach new hire on the 'why' of the role & company, and how they fit into the bigger picture.





#### Founding Head of Product

- 7+ years of Product Management experience, at a Senior level or higher.
- 2+ years of Technical Product Management, including working with early stage startups or healthtech.
- Successfully launched a new 0-1 product/products in a growth environment.
- Experience with both B2B and B2C products.
- Business Analytics (Analyze inbound inventory data and provide insights into supply chain metrics, A/B Testing).
- Streamlining user/admin experiences.
- Design and implementation of internal processes.



INSIGHT RECRUIT HIRE



Worked closely with the CEO and Technical Lead to define the intricacies and nuance of a Founding Head of Product role.

Served as a recruiting strategist & founder coach. Built interview processes from the ground up to ensure a positive and cohesive candidate experience.

Research and provide valuable market insights on candidate pools, with direct action on how to capture the best talent.

Identified senior-level candidates with early-stage startup experience, prioritizing quality over quantity.

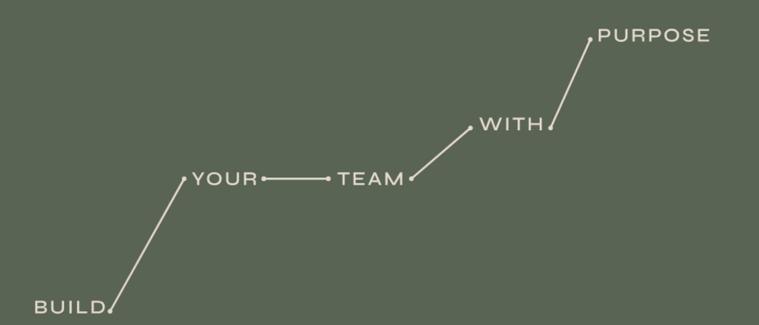
Interviewed candidates, distinguishing the strongest startup-candidate fit, career trajectory & mission alignment.

Guided candidates through the interview process with real-world case studies, with 1:1 CEO dinner to sell and facilitate personalized closing conversations.

Interviewed, onboarded, and hired in *under eight weeks* during the holiday season.

Founding Head of Product joined the team with strategic 30-60-90 day plan and clear path to make an immediate impact.

Within 4 weeks, Head of Product was making significant strides, interfacing with customers directly, and leading the overall roadmap implementation.



# Work with the Experts

Unlock the best talent effortlessly by partnering with industry experts who understand your startup needs.

